

The logo for 'Hack the Hood' features the word 'hack' in white lowercase letters, with a blue rectangle over the 'a' and an orange rounded rectangle over the 'c'. The word 'the' is in a smaller white font, and 'hood' is in white lowercase letters. A red circle with a white 'x' is positioned above the 'k'.

# hack the hood

A DECADE OF UNLOCKING OPPORTUNITY

2023

ANNUAL REPORT

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## Our Mission

Hack the Hood is an **Oakland-based** organization that is harnessing the power of homegrown talent by preparing Bay Area youth of color for opportunities in tech.

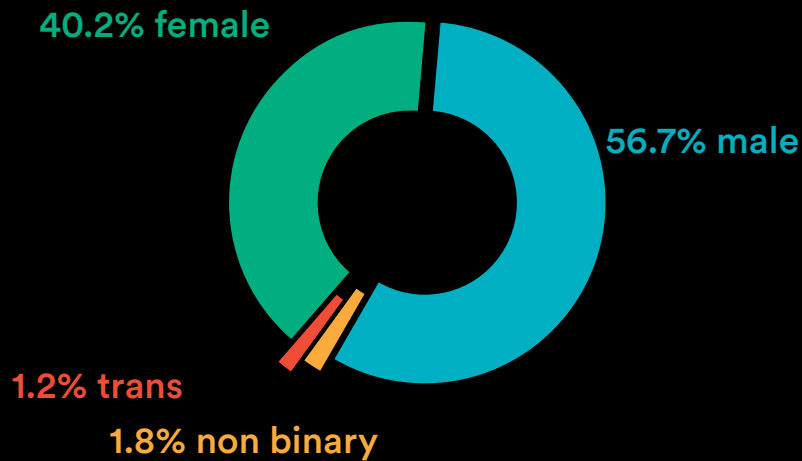
Our mission is to provide **Black, Latinx, Indigenous and AAPI youth**, who experience the greatest barriers to tech-based learning and careers, with **tech skill-building programs and career navigation** support that is grounded in **justice** and supports **economic mobility**.



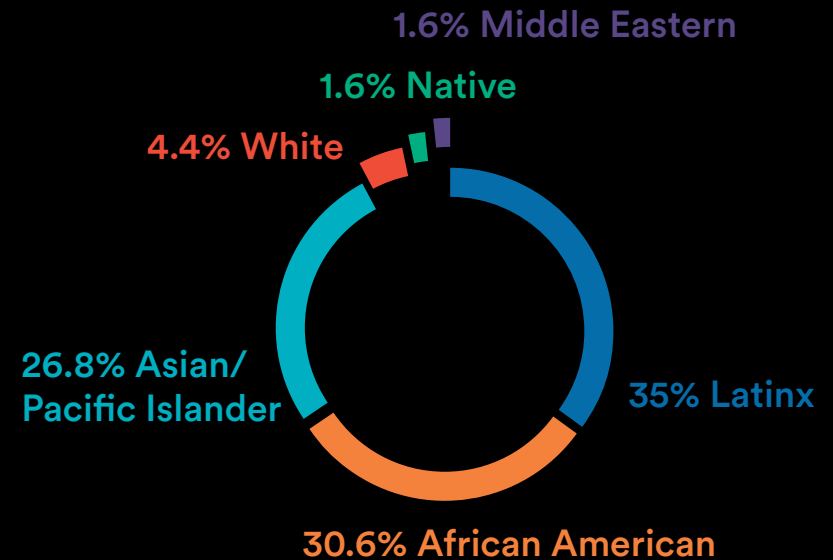
## Demographics

# 164 Learners Served

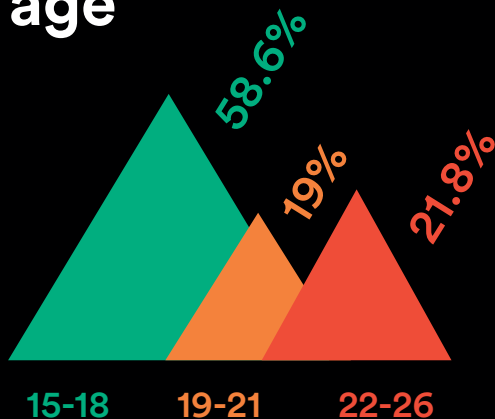
### gender



### race



### age



**16%** In California, just **16%** of students who participate in AP Computer Science are Black, Latinx, or Native American/Alaskan Native, affecting participation in computing in higher education (Kapor Center, 2018).

# Demographics

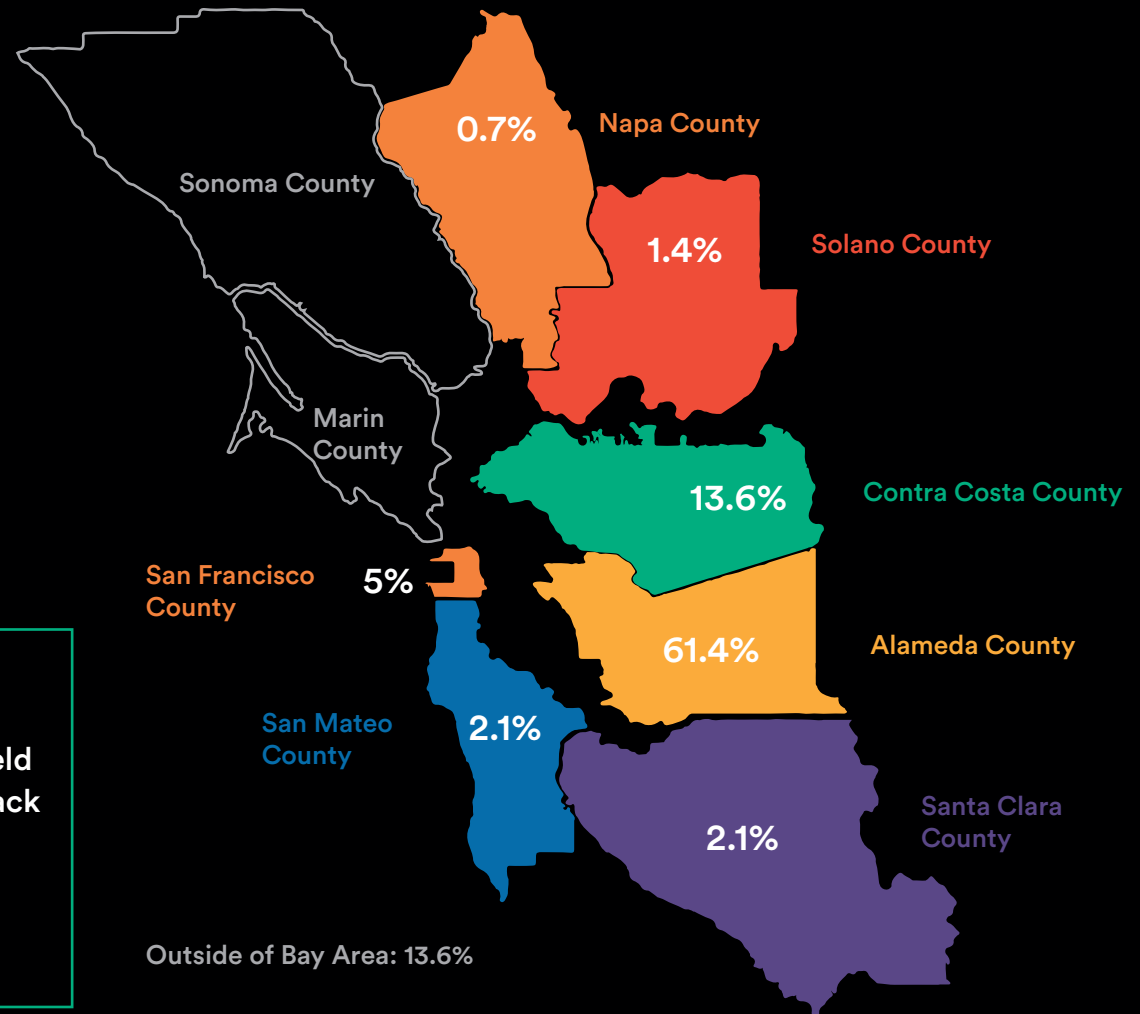
## Rooted in Oakland, Serving the San Francisco Bay Area

The San Francisco Bay Area is well-known as a vibrant hub of technology and innovation, however many talented individuals from historically marginalized communities face uphill battles in pursuing careers in the industry.

Hack the Hood is working to dismantle these barriers to help realize a more diverse tech ecosystem. In 2023, our programs reached youth from seven Bay Area counties.

**>10%**

In the greater San Francisco metro area, Latinx people held only 8% of tech jobs, and Black people held only 3% of tech jobs (Silicon Valley Business Journal, 2021).



## Dear Hackers,

It is with great pleasure that I share with you *A Decade of Unlocking Opportunity*, Hack the Hood's 2023 Annual Report. It was a memorable year for the organization as we **celebrated our 10 year anniversary** - a milestone that not only signifies a decade of dedication to our mission but also serves as a testament to the resilience and determination of our community. Together, we've transformed the lives of countless Black, Latinx, Indigenous, and AAPI youth in the Bay Area, providing them with the skills, opportunities, and support they need to thrive in technology careers.

Just months after celebrating our 10th birthday, we received game-changing news that will amplify our impact for years to come. We were announced as one of the **award winners of MacKenzie Scott's Yield Giving Open Call**, receiving a \$2 million unrestricted donation - the largest gift in Hack the Hood history.

This recognition is a nod to the tireless efforts of our team and the promising potential of our programs in driving inclusivity and innovation in the tech ecosystem. With this transformative gift, we are entering an exciting era of growth and opportunity, and **I am incredibly honored to have been tapped as the new Executive Director** to lead us into this next phase of impact and stability.

Looking ahead to 2024, we're **excited to pilot a new web development curriculum**, Hustle 2.0, which will equip our learners with cutting-edge skills in emerging and high-demand roles. We also look forward to developing an alumni advisory board and **expanding our career pathways** through new programmatic partnerships and registering Hack the Hood as a pre-apprenticeship program. These initiatives, among others we have in the works, will continue to open up new pathways to success and opportunity for our youth.

I want to extend a sincere **THANK YOU to all of you** – our supporters, partners, volunteers, and advocates – for being with us on this journey. Your unwavering belief in our mission fuels our work and inspires us to push the boundaries of what's possible.

With gratitude and optimism,



*Samia Zubler*  
Executive Director

Press Play!





## Our Programs

### Hustle, Build, Drive

At Hack the Hood, we're working to confront tech inequities head-on, recognizing the urgent need to bridge the gap and create pathways to success for young people of color.

### Our programs feature:



STEM employment growth is projected to **outpace economy-wide employment growth** from 2019 to 2029. However, research shows that current trends in STEM degree attainment are unlikely to narrow tech equity gaps. (Pew Research Center)



+ Free hands-on technical training courses in **coding** and **data science**



+ Engaging **career exploration** and **professional development** workshops



+ Exclusive and tailored **work-based learning opportunities**



+ Unique access to social capital through **mentorship** and **networking**



+ Direct linkage to advanced **certifications**, **apprenticeships**, and **internships** in the tech field

# Our Programs

## Learner Testimonials



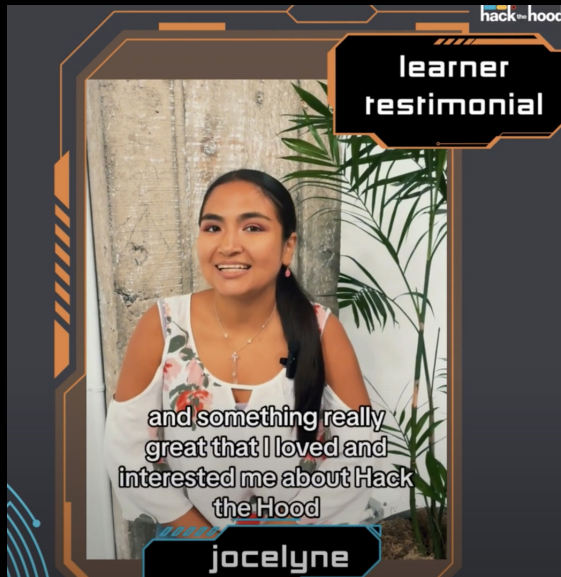
learner testimonial

my name is Brandon Sturdivant Jr.

brandon

hack--hood

Detailed description: A video testimonial for Brandon Sturdivant Jr. The video frame is set within a dark grey, futuristic-looking border with orange and blue accents. In the top right corner of the frame, the text 'learner testimonial' is displayed. In the top right corner of the video itself, the 'hack--hood' logo is visible. The subject, Brandon, is a young man with short brown hair, wearing a dark blue hoodie with a colorful graphic. He is smiling and looking directly at the camera. The background consists of a light-colored wall and a green plant. At the bottom of the video frame, the name 'brandon' is written in a stylized font.



learner testimonial

and something really great that I loved and interested me about Hack the Hood

jocelyne

hack--hood

Detailed description: A video testimonial for Jocelyne. The video frame is set within a dark grey, futuristic-looking border with orange and blue accents. In the top right corner of the frame, the text 'learner testimonial' is displayed. In the top right corner of the video itself, the 'hack--hood' logo is visible. The subject, Jocelyne, is a young woman with long dark hair, wearing a white floral top. She is smiling and looking directly at the camera. The background consists of a light-colored wall and a green plant. At the bottom of the video frame, the name 'jocelyne' is written in a stylized font.



learner testimonial

hello my name is Juan Mendoza

juan

hack--hood

Detailed description: A video testimonial for Juan Mendoza. The video frame is set within a dark grey, futuristic-looking border with orange and blue accents. In the top right corner of the frame, the text 'learner testimonial' is displayed. In the top right corner of the video itself, the 'hack--hood' logo is visible. The subject, Juan, is a young man with short dark hair, wearing a dark blue polo shirt. He is smiling and looking directly at the camera. The background consists of a light-colored wall and a green plant. At the bottom of the video frame, the name 'juan' is written in a stylized font.



## Our Programs

### Tech for Justice Curriculum



Hack the Hood's teaching goes far beyond technical skills. Our one-of-a-kind curriculum integrates racial justice topics and encourages learners to use technology to address social problems. Examples of our Tech for Justice curriculum:



#### Facial Recognition

Examines the pervasive issue of racial biases in facial recognition and surveillance technologies and its disproportionate impact on communities of color.



#### Algorithmic Medicine

Explores how algorithms and technology impact healthcare diagnoses, treatment, and access to care, particularly in underserved communities.



#### Speculative Fiction

Encourages learners to envision a more equitable and inclusive future through technology using creative storytelling and world-building exercises.

## Our Programs

### Workplace Tours



In the summer, Hustle learners visited our Oakland neighbors at **thredUP** for a product challenge and networking opportunity with diverse professionals. In the fall, Drive learners toured the cutting-edge labs of **Exelixis**, an Alameda based company specializing in biotechnology and advancements on cancer treatments.

Our learners took part in a **lab tour** and **career exposure panel** where they engaged in discussions with bio-tech experts who generously shared their personal and professional experiences.

We also had the privilege to extend an invitation to select Hack the Hood participants to the **RSA cybersecurity conference** in San Francisco, courtesy of our partners at **SentinelOne**. Our participants gained a new, comprehensive understanding of the cybersecurity landscape and cultivated meaningful connections with the SentinelOne team and fellow conference attendees.



# Our Programs

## Program Partnerships

We couldn't do this work alone. Hack the Hood is proud to collaborate with a diverse array of partners who provide invaluable resources, expertise, and networks that amplify our impact.



**OAKLAND UNIFIED  
SCHOOL DISTRICT**  
*Community Schools, Thriving Students*

With a decade-long presence in Oakland, Hack the Hood has established a robust relationship with the Oakland Unified School District (OUSD), cultivating a pipeline of OUSD learners engaged in our programs, including students in African American Male Achievement (AAMA) and the Exploring College, Career, and Community Options (ECCCO) program.



**Tech  
Exchange**

Oakland-based Tech Exchange has been instrumental in supporting Hack the Hood's mission by generously offering deeply discounted digital devices, which have played a pivotal role in empowering our learners. This collaboration exemplifies the synergy between our organizations in fostering digital inclusivity and narrowing the digital divide.



We're now in our third year of partnership with Laney College! Through our Drive program, learners enroll at Laney College and complete their Certificate of Achievement in Data Science while receiving mentorship, career navigation, and wraparound support from Hack the Hood.

# Our Programs

## Program Partnerships



In partnership with NPower, Hack the Hood learners and alumni now gain priority admission to NPower’s advanced certification programs in cybersecurity and cloud computing, marking an exciting chapter for us as we expand our tech-centered certifications and career pathways.



First Place for Youth participants receive priority admission to Hack the Hood programs, all while benefiting from dedicated support from their case managers. This collaboration represents a concerted effort to amplify our collective commitment to historically underrepresented and marginalized populations, addressing barriers to education and employment opportunities.



This year, Hack the Hood proudly entered a new partnership with Life Science Cares (LSC) to facilitate connections with prominent life science companies such as Exelexis and Sangamo and internship opportunities through their Project Onramp initiative.



# Our Impact

## By the Numbers



168

Hours of Tech  
Instruction Delivered



29

Hours of Professional  
Development Delivered



188

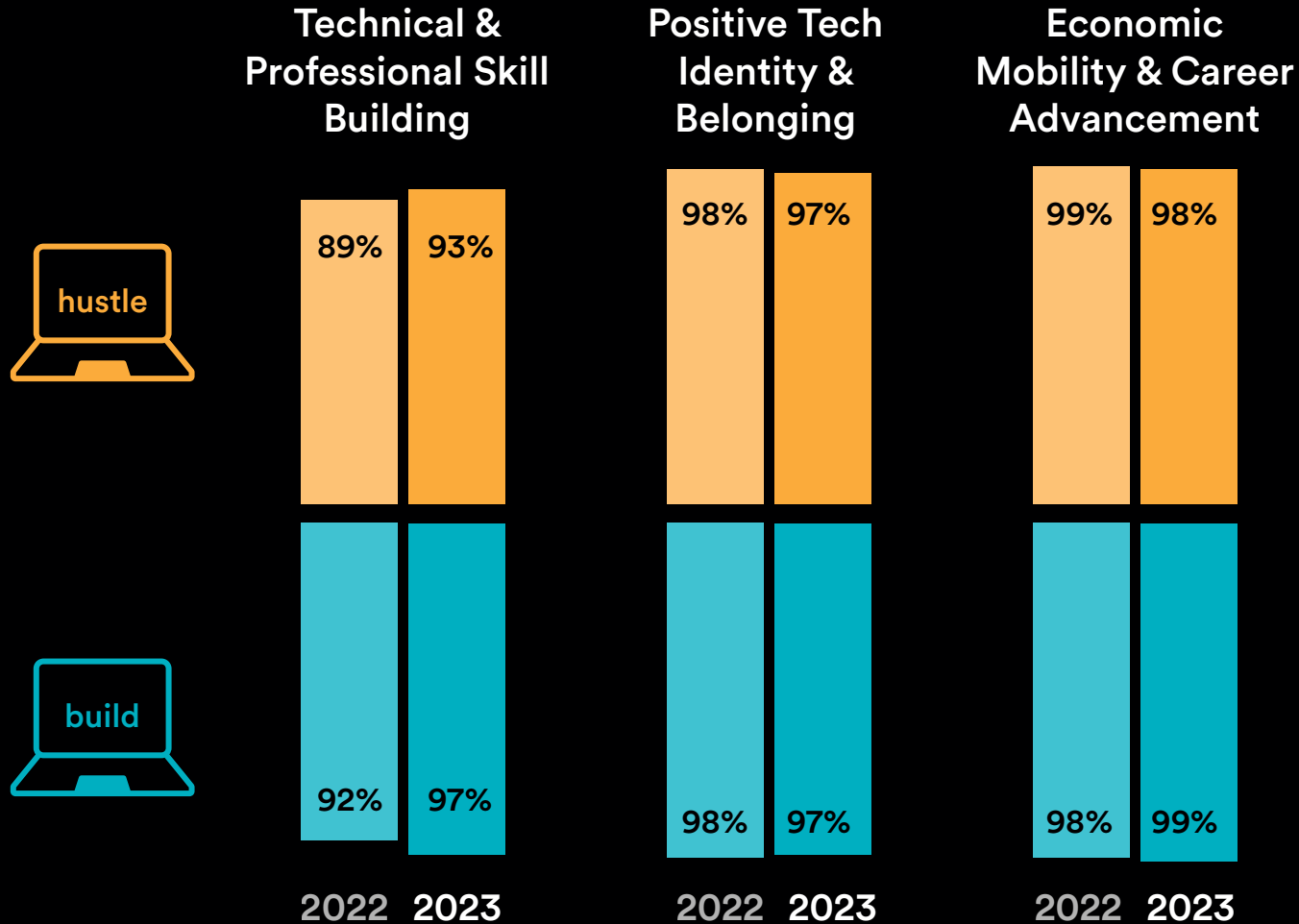
Volunteer and  
Mentor Hours

Through hundreds of hours of hands-on training sessions and immersive workshops, we're equipping our participants with the skills and knowledge they need to thrive in tech pathways. **This represents more than just time spent – they're investments in the future of our youth.** Additionally, our volunteer community plays a crucial role in unlocking possibilities through mentorship, coaching, and support. Their commitment embodies the spirit of community that defines Hack the Hood, creating transformative experiences for our participants.



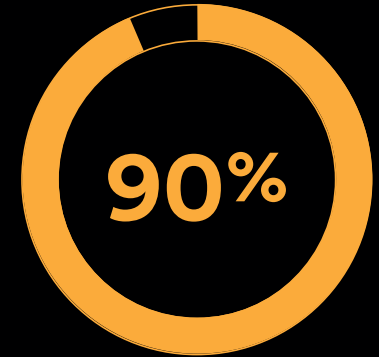
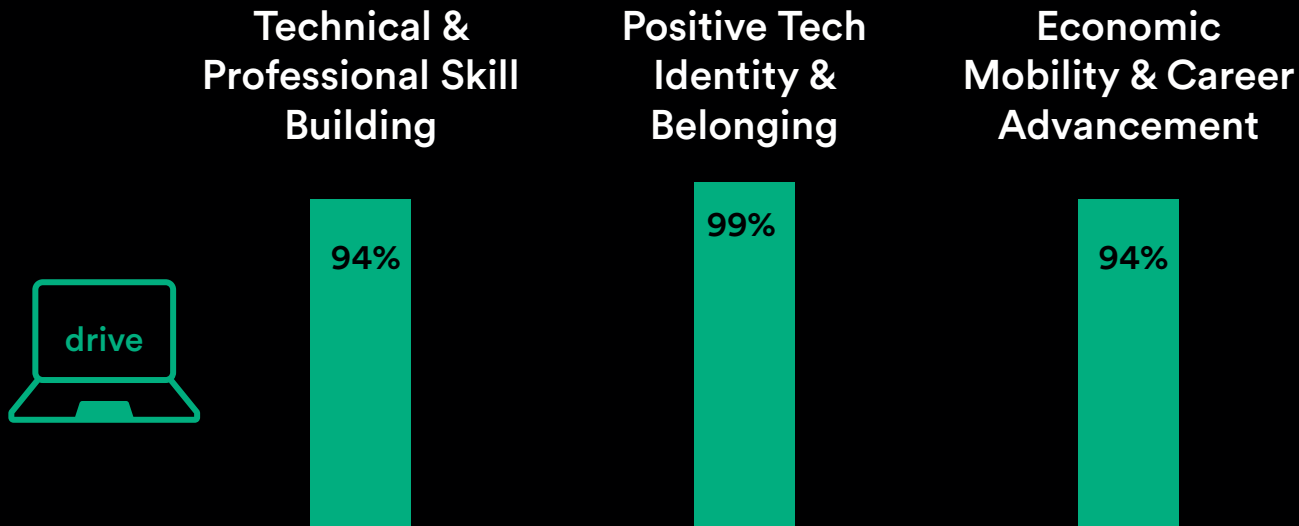
# Our Impact

## Year-to-Year Comparison of Key Metrics 2022 & 2023



# Our Impact

## Key Metrics School Year 2022-2023



Hack the Hood consistently achieves a **90% success rate** in helping learners to increase their technical and professional skills, increase their sense of belonging and community in the tech space, and continue on a path towards a technology career.

## 10 Year Celebration

# HAPPY 10th BIRTHDAY TO US!



On November 1, 2023, Hack the Hood welcomed our community of friends and supporters at our 10-year anniversary event, **Breaking Barriers with Code: Celebrating 10 Years of Impact**. Hosted at the Block Community Hub in Oakland, we heard from three amazing alumni who are thriving in their tech journeys, honored community partners who have been instrumental in moving our mission forward, and were **inspired by co-founder Susan Mernit's founding story and vision** for empowering youth to diversify the tech industry.





## 10 Year Celebration



### ALUMNI SPEAKERS

Natalie Contreras  
Seetia Akpawu  
Jocelyne Gallegos

### AWARDS

Distinguished Community Partner:  
**Laney College**  
Distinguished Corporate Partner:  
**JPMorgan Chase & Co.**  
Volunteer Engagement Champion:  
**Okta**  
Co-Founder Recognition Award:  
**Susan Mernit**  
Notable Alumni Award:  
**Ne'Quwan Taylor**

### THANK YOU TO OUR SPONSORS

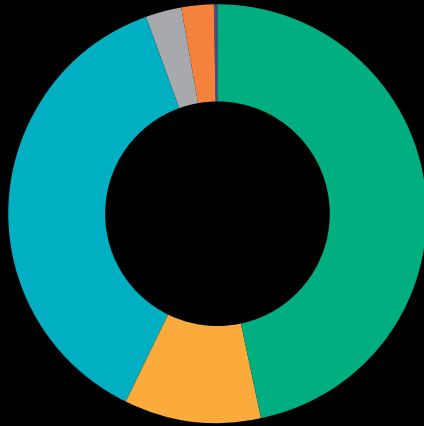
Block, New Relic, U.S. Bank,  
Golden State Warriors,  
Kaiser Permanente, Comcast,  
Port of Oakland, Kapor Center,  
Beneficial State Bank



# 2023 Financials

January 1, 2023 – December 31, 2023

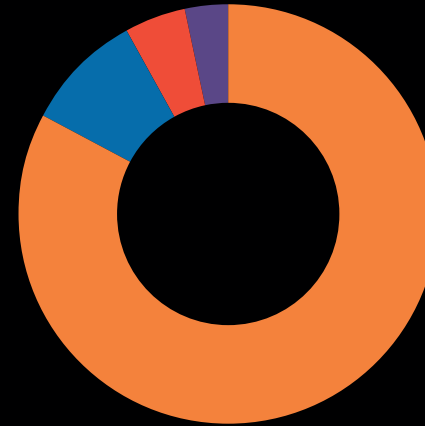
## Revenue



- Foundation Grants | \$706,157
- Individual Contributions | \$161,684
- Corporate Contributions | \$560,546
- Government Contracts | \$40,000
- Special Event Revenue | \$40,000
- Interest & Dividends | \$2
- Other Income | \$1,685

TOTAL REVENUE | **\$1,510,074**

## Expenses



- Personnel | \$1,393,453
- Programs & Partnerships | \$156,308
- Professional Services | \$77,785
- Operations | \$55,724
- Non-Cash Expense | (\$13,573)

TOTAL EXPENSES | **\$1,672,696**



Ahmed Ali Bob, Global Social Impact Lead, Block, Inc.

**“ Hack the Hood is leading the charge toward a more inclusive future by empowering the next generation of talent with the skills they need to access the jobs of the future. We are so proud to be partnering to develop the capacity of our BIPOC communities to contribute to the next generation of tech innovation. ”**

# Special Thanks

JPMORGAN CHASE & CO.



okta

salesforce

## Institutional Donors

Affirm Cares  
Akamai Foundation  
Alameda County-Oakland Community  
Action Partnership (AC-OCAP)  
American Endowment Foundation  
American Online Giving  
Anonymous  
BAR Architects & Interiors  
Beneficial State Bank  
Blackbaud Giving Fund  
Block, Inc.  
Bright Funds Foundation  
Capital One  
Celigo  
Comcast  
Daffy Charitable Fund  
Edward Jones Trust  
Empowering Pathways Giving Circle  
Everlaw  
Fidelity Charitable  
Google Play  
JD Finish Line Foundation

Joyful Blessings Foundation  
JPMorgan Chase Foundation  
June and Julian Foss Foundation  
Kahawa 1893 Coffee  
Kaiser Permanente  
Kapor Center  
Lawrence Livermore National Lab  
Life Science Cares  
Mangrove Web Development  
Mile High United Way  
Morris Stulsaft Foundation  
NBA Foundation  
New Relic  
Nicholson Family Foundation  
NXP Semiconductors  
Oakland Athletics  
Okta For Good Fund (Tides Foundation)  
Palo Alto Networks  
Panorama Global Fund  
Pantheon  
Paull Foundation Fund  
Platypus Advisors

Port of Oakland  
S Foundation (Silicon Valley Community  
Foundation)  
Salesforce (Catalyst Fund)  
Schwab Charitable  
Sirius XM  
Strategic Economics Inc.  
Target Foundation  
Teichert Foundation  
The Barrios Trust  
The Venable Foundation  
thredUP  
Umpqua Bank  
Unity Charitable Fund (Tides Foundation)  
US Bank  
Veson Nautical  
Visa  
Warriors Community Foundation  
Wells Fargo (via YourCause)  
West Monroe  
Western Digital  
Youth Opportunity Scholarships Program



Victor Cordon, Director of Social Impact, Okta

**“ Hack the Hood is strongly aligned with Okta’s commitment to enabling equitable access to opportunity and thriving careers in technology. From employee engagement to informing our strategy as funders in the educational equality space, we are thrilled to be among their supporters and look forward to the impact we’ll drive together in 2024 and beyond. ”**

# Special Thanks

## Individual Donors

Alison Acerra  
Stacey Acheampong  
Danielle Adsit  
Alice Ahmed  
Ahmed Ali Bob  
Roger Amrhein  
Laura and John Arnold  
Meredith Aydelotte  
Eric Bachman  
Tsehayu Bantidagne  
Michael Barnes  
Barr Family Charitable  
Foundation  
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James Benhardus  
Ben Blass  
Margaret Bradshaw  
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Max Brown  
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Sara Brunson  
Harold Burns  
Patrick Cable  
Jack Caragol  
Tanya Caragol

Theresa Caragol  
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Michael Deck  
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Mary Helen Doherty  
Shelley Donheiser  
Kathryn Donnelly

Jihad Dphrepaulezz  
Harrison Dunning  
Kate Dunning  
Morris Dye  
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Rachel Lawrie  
Lauren Lazo  
Elese Lebsack  
John Lee  
Lauren Leinweber  
David Levaton  
Rose Lew  
Sandra Linke  
Susan Ellis and Mark  
Linton  
Chanda Lockhart  
Justin Lyons





Lauren Keeler, Social Impact Manager at New Relic

**“The critical work of Hack the Hood aligns so well with our focus on inspiring and enabling the next generation of technologists. At New Relic, we’re so proud to partner with Hack the Hood and to play a small role in helping them drive their mission forward.”**

# Special Thanks

Charlie Manlapaz

Jo Margadant

Ted Margadant

Nazia Mastan

Chrissy Mazzeo

Kelly McBride

August McConnell

Allison McCovey-Patrick

Zachary McHale

Robbin McInturff

Ti McNeil

Julienne Medina

Chris Mehling

Mohit Mehta

Jerene Meissert

Adam Mendelson

Helen Merlin

Susan Mernit

David Middleton

Sean Miller

Andrew Mills

Chris Morgan

Destiny and Cristwell

Muhammed

Davi Muri

Kyler Murlas

Marianne Murphy

Angela Murray

Joaquin Murrieta

Nathan Murthy

Taylor Nanz

Robert Nelson

Jocelyn Newman

Christoph Neyer

Alexandre Nichols

Margaret Nyamumbo

Macaira O'Connell

Patrice O'Neill

Jeremiah Oconnor

Veronica Padilla

Jeset Panis

Mary Pezzuto

Matthew Piccolella

Hal Plotkin

Jessica Ponce

J Pruitt Hill

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Leslie Radin

Leena Randhawa

Devin Ratoosh

Brian Reed

Rosa Regalado

Chris Retan

Mike Richardson

Mary Riley

Terrence Riley

Kiyomi Rodgers Denniston

Kendrick Sadler

Ayushi Samaddar

Salli Sammut

Tyson Sanchez

Luisa Sausedo

Shayan Sayadi

Kennan Scott

Lyndsey Scott

Kamal Shah

Tiffany Shumate

Jeset Sidore

Annie Sikhounchanh

Alexandra Silverman

Stephen Snow

Ken Sorey

Courtney Sparkman

Maggie Sprenger

Shadi Stante

Rune Stromsness

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Jing Zhang

Roy Zhao

Rob Zides

Jeff Zira

Samia Zuber

Susan Zupko

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Affirm

Block

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Drakes Brewing Company

East Bay Economic

Development Alliance

Oakland Athletics

Oakland Museum of

California (OMCA)

Oakland Zoo

San Francisco Giants

Ken Sorey

The New Parkway Theatre

Trader Joe's

Visa

Warriors Community

Foundation

# hack<sup>the</sup>hood

[hackthehood.org/donate](https://hackthehood.org/donate)

